

Leading Your Zonta Team Personality Exercise:

1. Pass out a blank exercise sheet to each person and ask them to put a check next to all of the items regardless of box that they believe describes them.
2. Once completed have them count the number of checks in each square and put that number in the small box in the corner.
3. On a large notepad or marker board, draw the cross and label each with the name of each personality type as outlined on the sheet provided.
4. Go through each of the types and highlight the must haves for each group and notice the other information on the back of the handout sheet.
5. After you have gone through each type, have the members get into groups by their personality type. This will give your team valuable insight in communicating with each other as you go forward.

Leading your Zonta Team

<p>Orderly and systematic</p> <p>Deliberate and calm</p> <p>Enjoys study and analysis</p> <p>Critical thinker</p> <p>Detailed and thorough</p> <p>Well organised</p> <p>Likes accuracy</p> <p>Weighs alternatives</p> <p>Needs standard operating procedures</p> <p>Likes detailed guidelines</p> <p>Steady, quiet manner</p> <p>Dislikes sudden or abrupt changes</p>	<p>Results oriented</p> <p>Accepts challenges</p> <p>Strong willed</p> <p>Takes initiative</p> <p>Willing to confront</p> <p>Makes decisions easily</p> <p>Ambitious</p> <p>Sense of urgency</p> <p>Likes to lead</p> <p>Assertive</p> <p>Likes solving problems</p> <p>Questions the status quo</p>
<p>Loyal</p> <p>Calms excited people</p> <p>Good listener</p> <p>Discourages open conflict</p> <p>Needs security</p> <p>Dislikes being the centre of attention</p> <p>Patient</p> <p>Enjoys assisting others</p> <p>Helpful</p> <p>Lacks interest in goal setting</p> <p>Not highly competitive</p> <p>Has difficulty saying "No"</p>	<p>Persuasive</p> <p>Socially outgoing</p> <p>Sees possibilities</p> <p>Informal</p> <p>Fun loving</p> <p>Energetic</p> <p>Thinks outside the square</p> <p>Lack of concern for details</p> <p>Likes participating in groups</p> <p>Creates motivational environment</p> <p>Doesn't enjoy working in a routine</p> <p>Open with feelings</p>

Team model summary

